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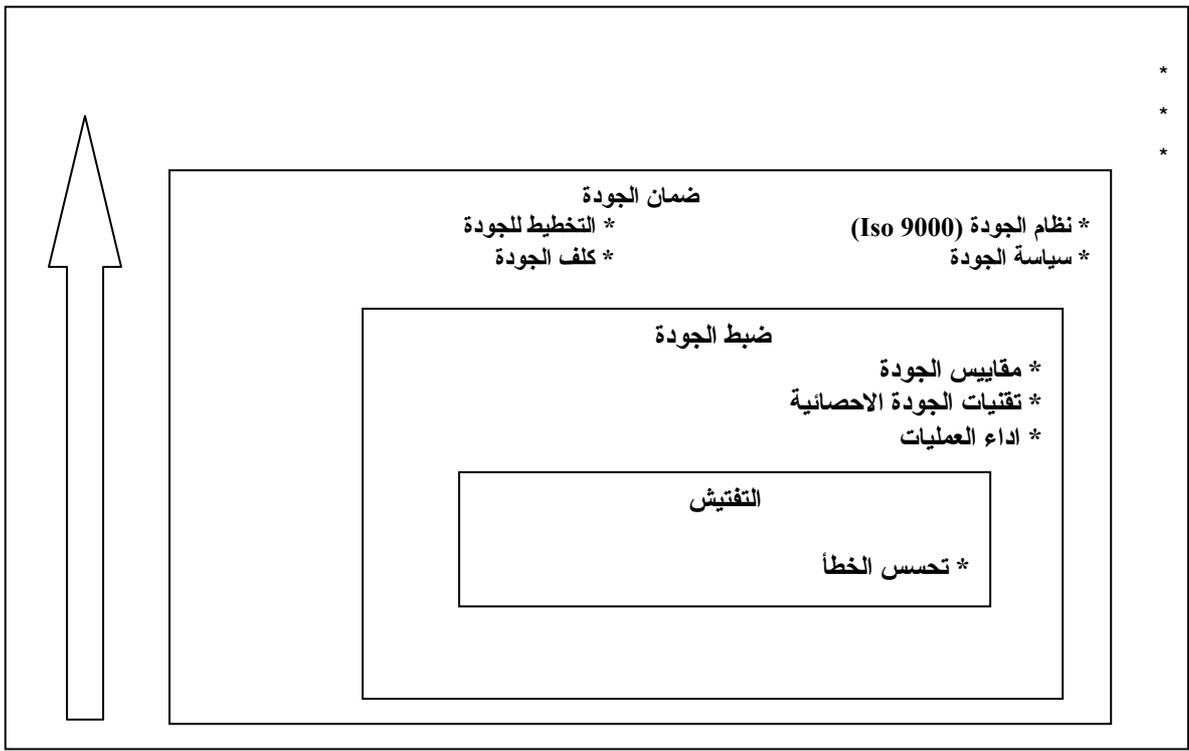
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TQM as Large-scale systems change :

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(Tichey,1983)

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(Hyde, 2001: 25-37; Chaudron, 2000: 14-18)

.(Bennis,1999)

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(Chaudron,2000:14-18; Hyde 2001: 25-37)

.(transform disperse) (Hyde.2001:25-37)

skepticism

() -6

People's Expectations and perceptions about TQM:

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(Martion 1993: 115)

(Pruger & Miller,1991:42;Ezell

Menefee,&patti, 1989.73-98; Rapp & Poertner,1992)

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Edwards Deming

Sources of Resistance -7

(Kanter 1983)

Segmentalism

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Dealing with Resistance :

-8

(Brager & Holloway 1992:15-28)

Change goal

: (1)

(1)

Driving () () Forces	Restraining Forces ()
Skepticism	

Sources: Packard T. 1995 Participation in decision making Administration in social work 13(1), 59-73
indecision making.

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Amenability

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(Benne & ching 1985:9810)

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(Bennis & nutt, 1991)

-:Intervention :

Participation :

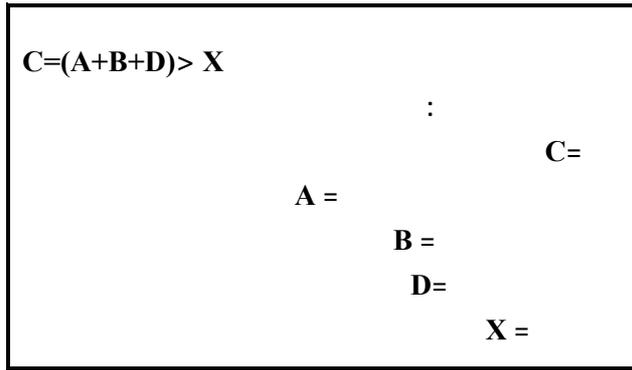
Persuasion :

Edict () :

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(2) (What's In It For Me) Wiifm



Sources: Packard. T& Reid R.1990. OD. Ina Fire Department consultation.9. 167-184

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General techniques :

() Each new area :

Contracting Proces :

-:

Current Reality & Preconditions

-9

(1)

reactive

Skepticism

(Sugarman, 1988:17-27) .

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(Kanter1983) .

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(3)

(3)

MICRO	MACRO

Sources: Osborne & Gaebler, 1992: 32-67
Osborne &)

Crisis (Gaebler, 1992: 32-67

()

(Packard,1989:59-73)

Visionary Leadership

-10

Norman &).

(Keys,1992

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Packard & Reid,)

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(1990: 167-184

-11

Steps in Managing the Transition
(Beckhard & Pritchard 1992)

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(Cohen & Brand 1993Hyde; 1992:25-37)

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Inztitutionalization of TQM

-12

) Ledford, 1990
..... (()

Beckhard &

(Pritchard 1992)

Deming

.(Chandron,1993)

Grand Plan

Aquality Council

-: -

Management by walking around :

Horizontal & Vertical

Stop & think about how we : Build :
work. (chohen & Brant)
Insist :

Schism Prevent :

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